

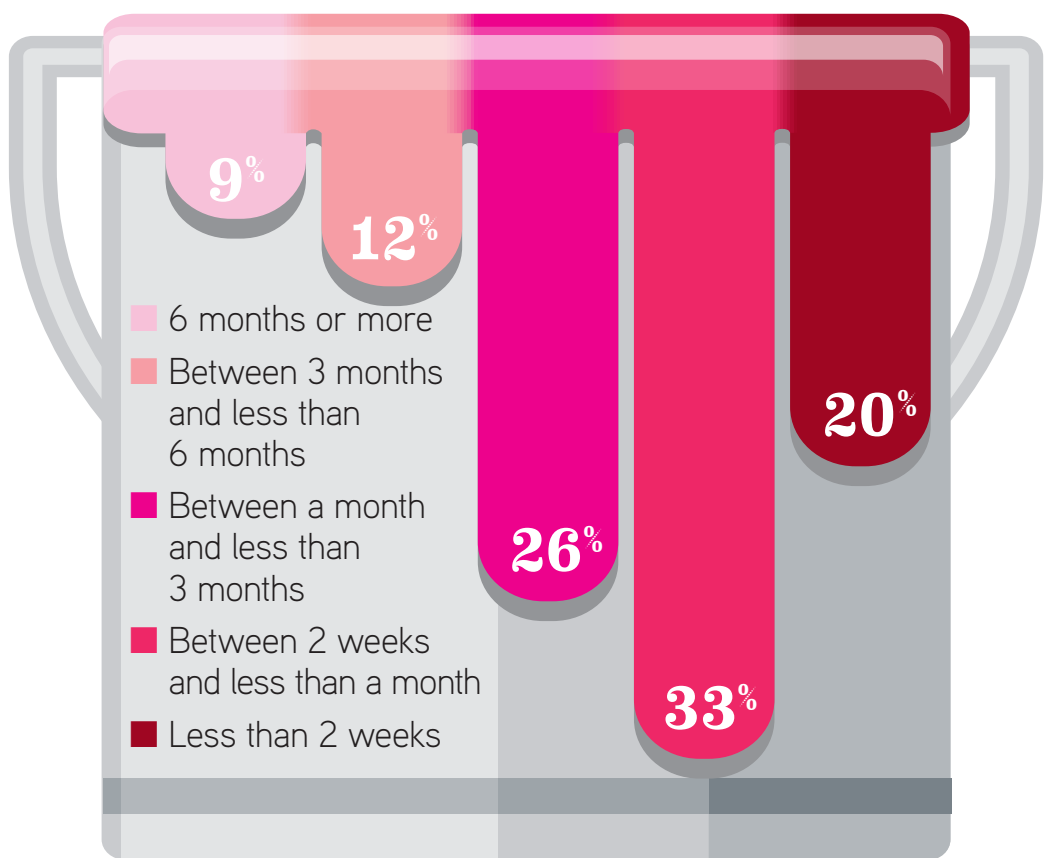


SPRING 2022 home sellers report

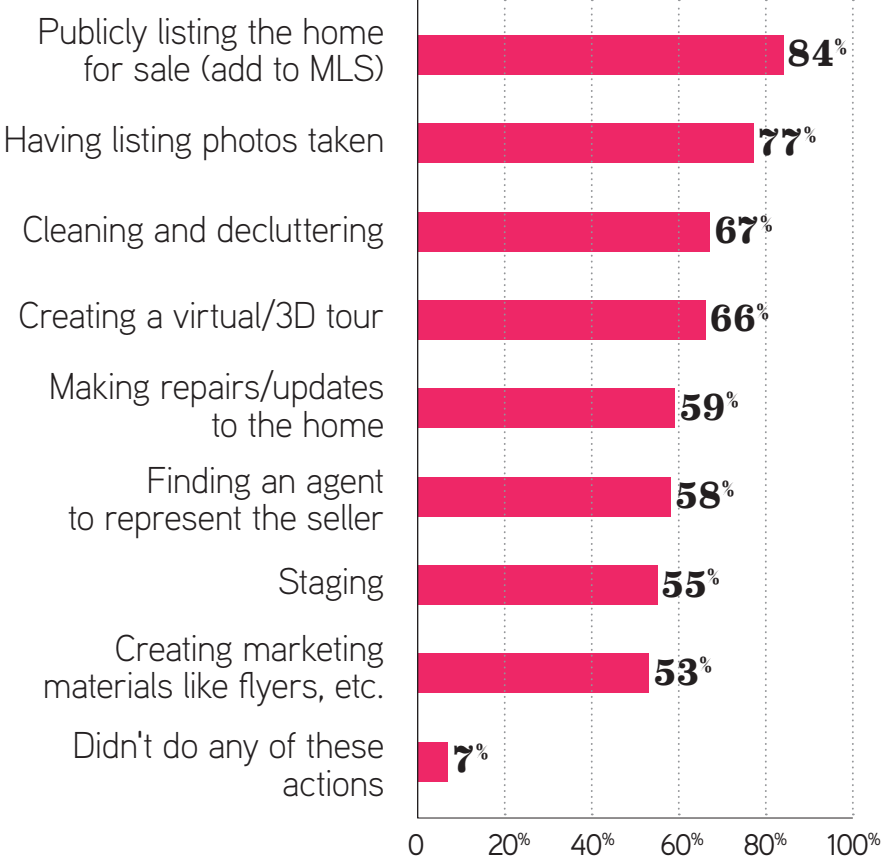
Source: Realtor.com

EXPERIENCES OF RECENT HOME SELLERS

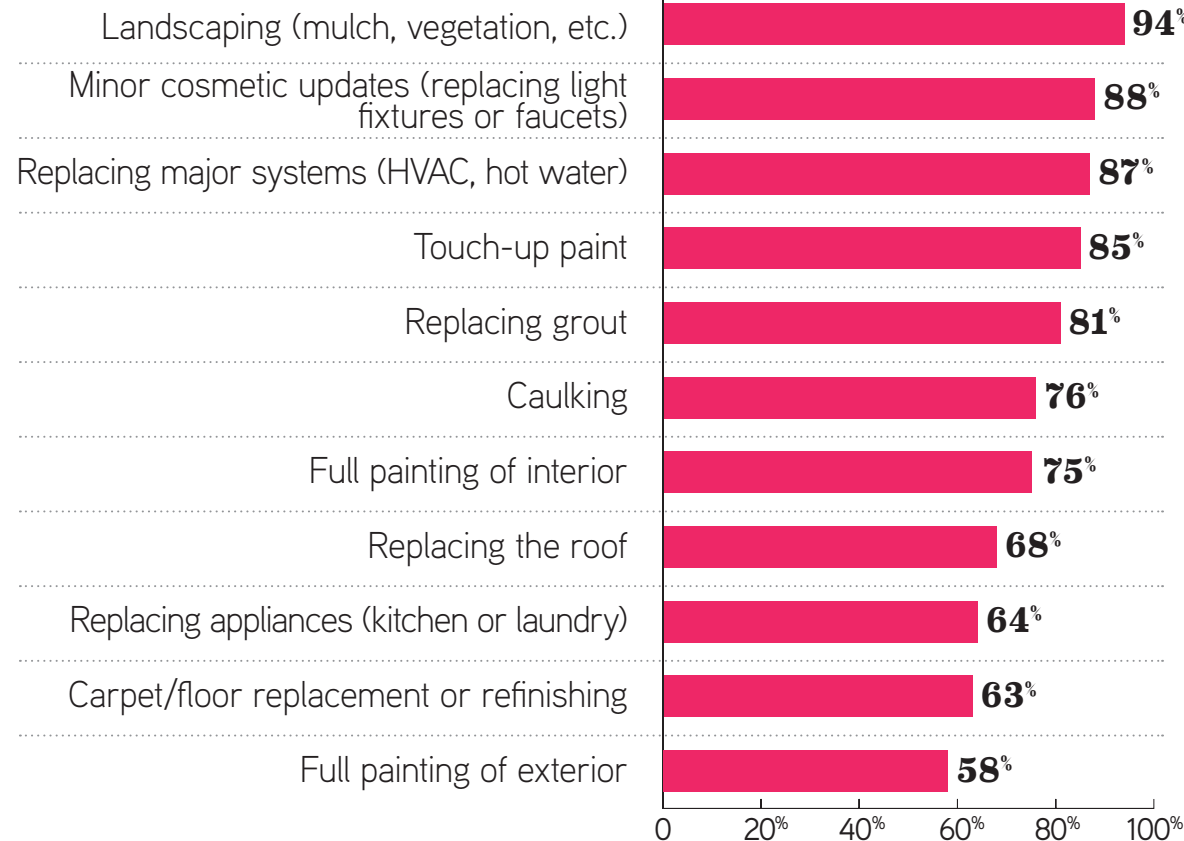
Prep Time Before Listing



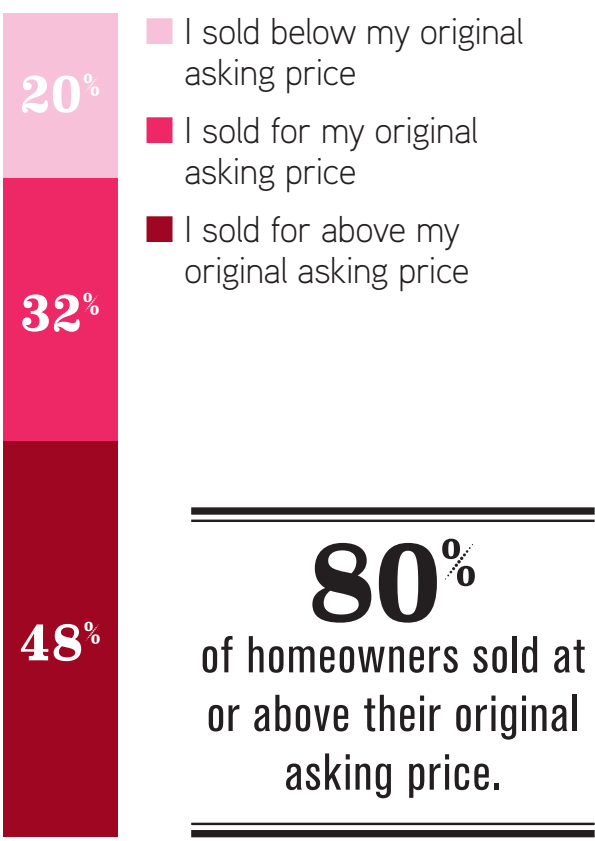
Actions Taken to List a Home



Home Updates/Repairs Completed



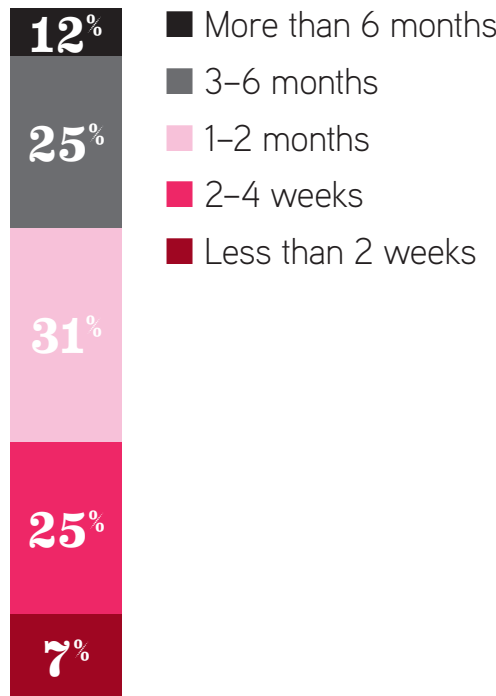
Final Sale Price vs. Asking Price



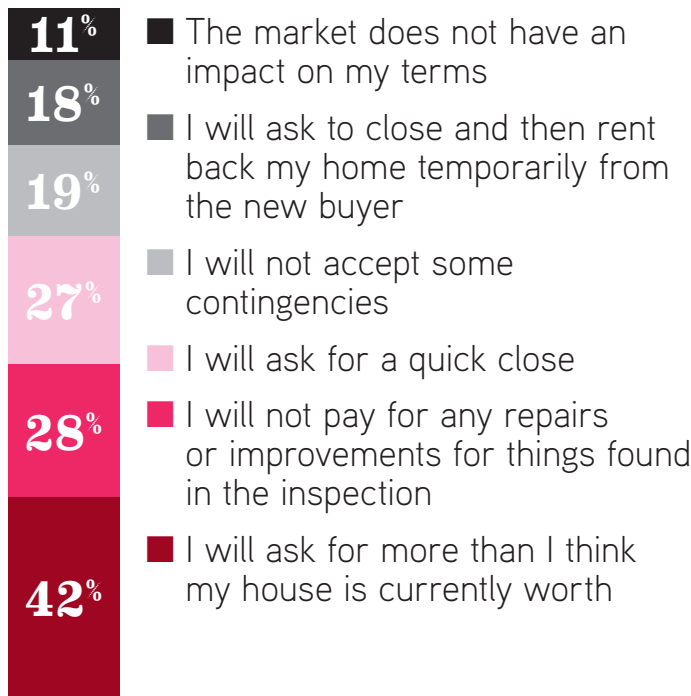
80%
of homeowners sold at or above their original asking price.

HOMEOWNERS PLANNING TO SELL

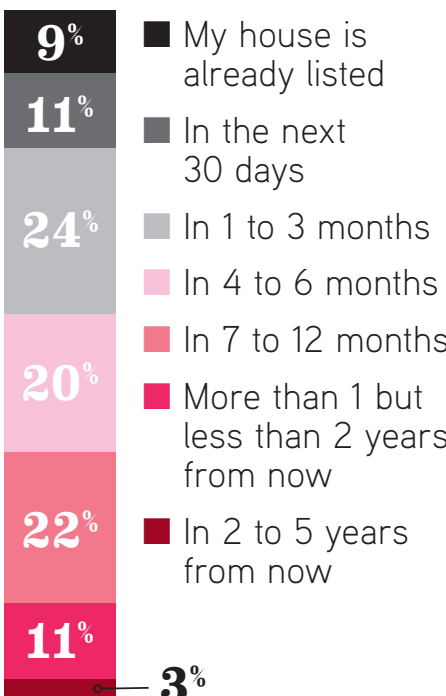
Expected Prep and Listing Time



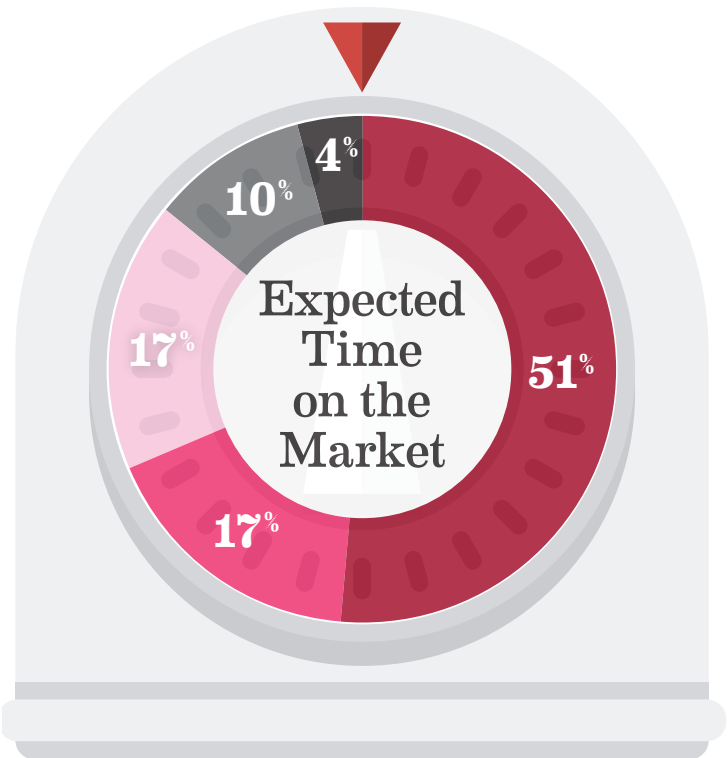
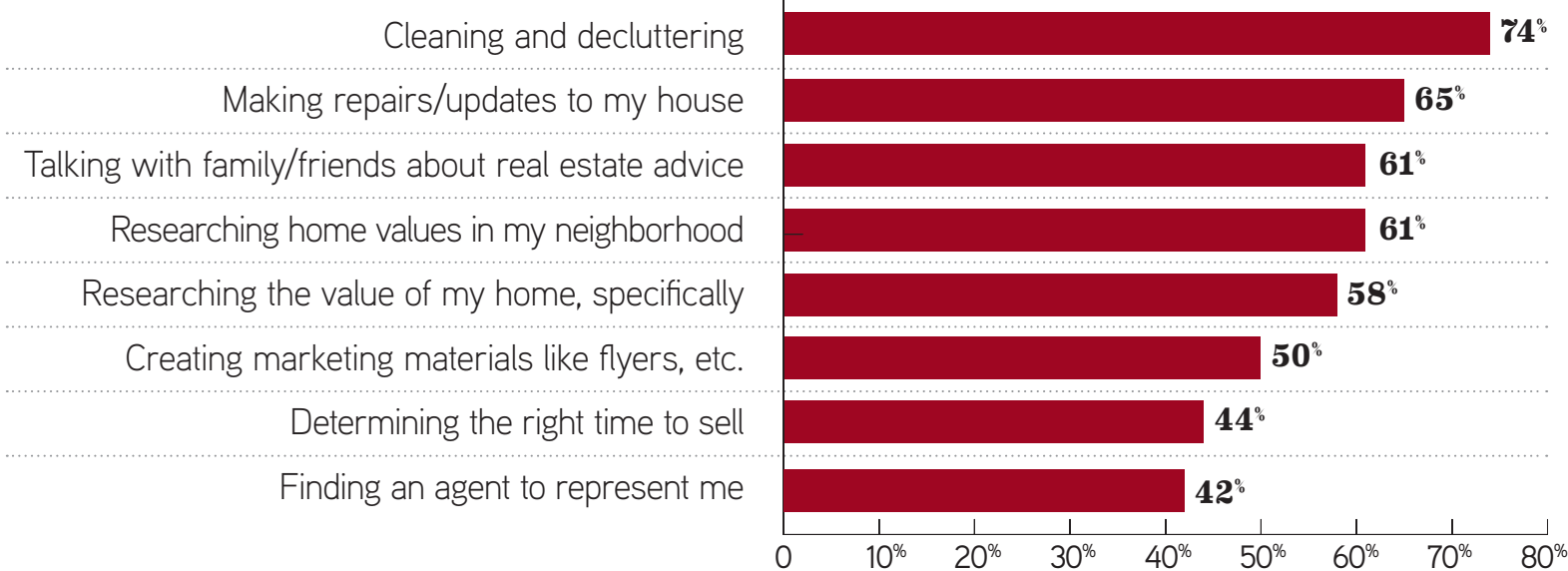
Current Market's Impact on Expected Terms



Listing Timeline



Planned Actions Before Listing



- Less than 2 weeks
- Between 2 weeks and less than a month
- Between a month and less than 3 months
- Between 3 months and less than 6 months
- 6 months or more

68%
of homes were on the market for less than a month.

Over two-thirds of homeowners planning to sell in 2022 are likely to list by August.

For more information, access the Spring 2022 Home Sellers Report at [realtor.com](https://www.realtor.com).