



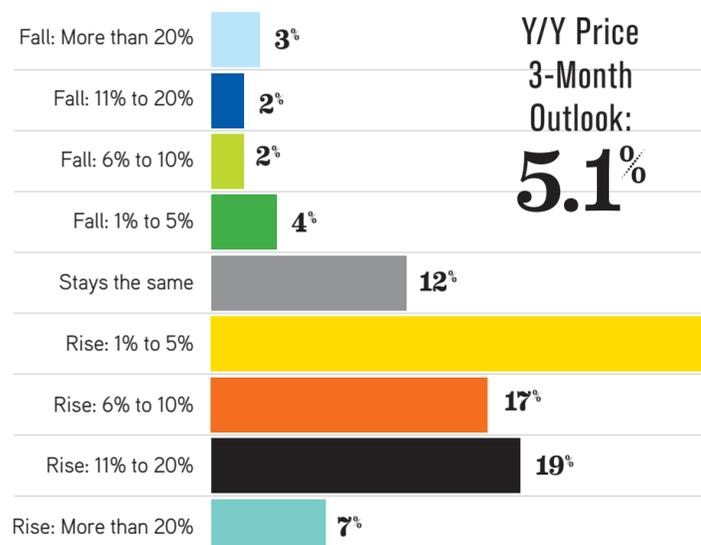
MAY 2021 REALTORS® CONFIDENCE INDEX SURVEY

On-the-Ground Information

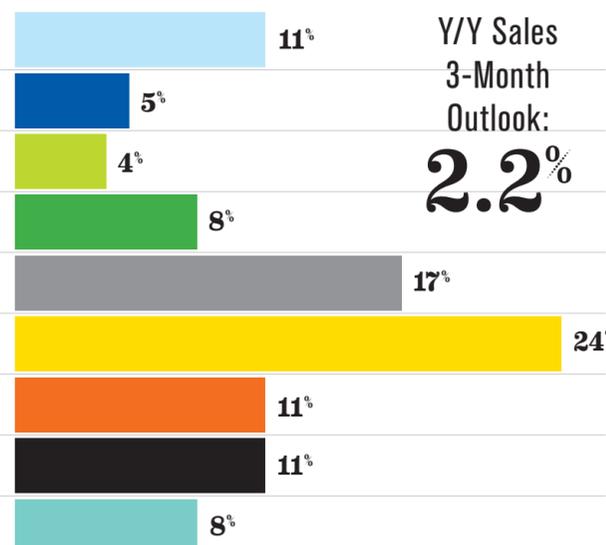
Source: NAR

REALTORS® Market Expectations

PRICE EXPECTATIONS: 3-MONTH OUTLOOK

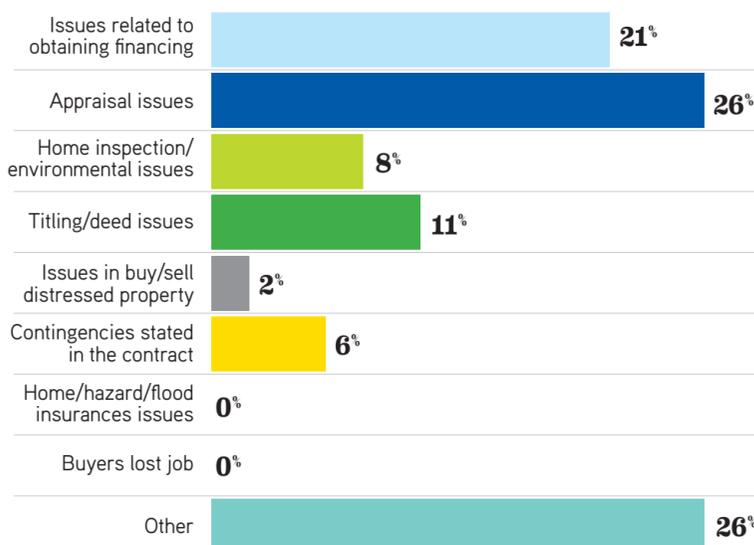


SALES VOLUME: 3-MONTH OUTLOOK

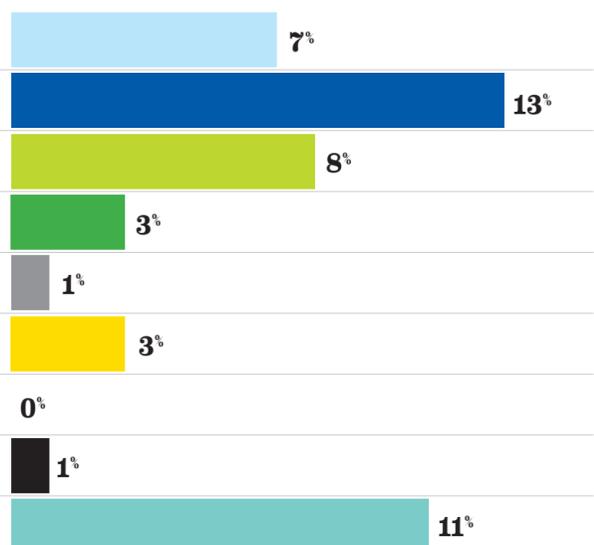


Issues Affecting Buyers and Sellers

PROBLEMS ENCOUNTERED FOR DELAYED CONTRACT

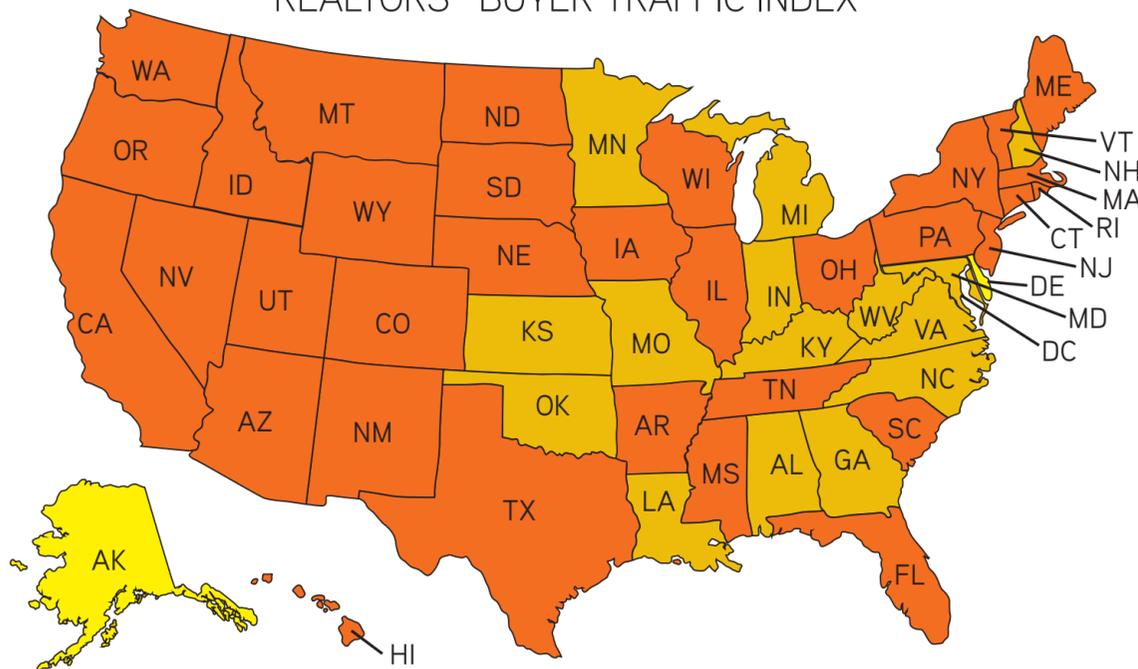


PROBLEMS ENCOUNTERED FOR TERMINATED CONTRACT



Market Conditions

REALTORS® BUYER TRAFFIC INDEX



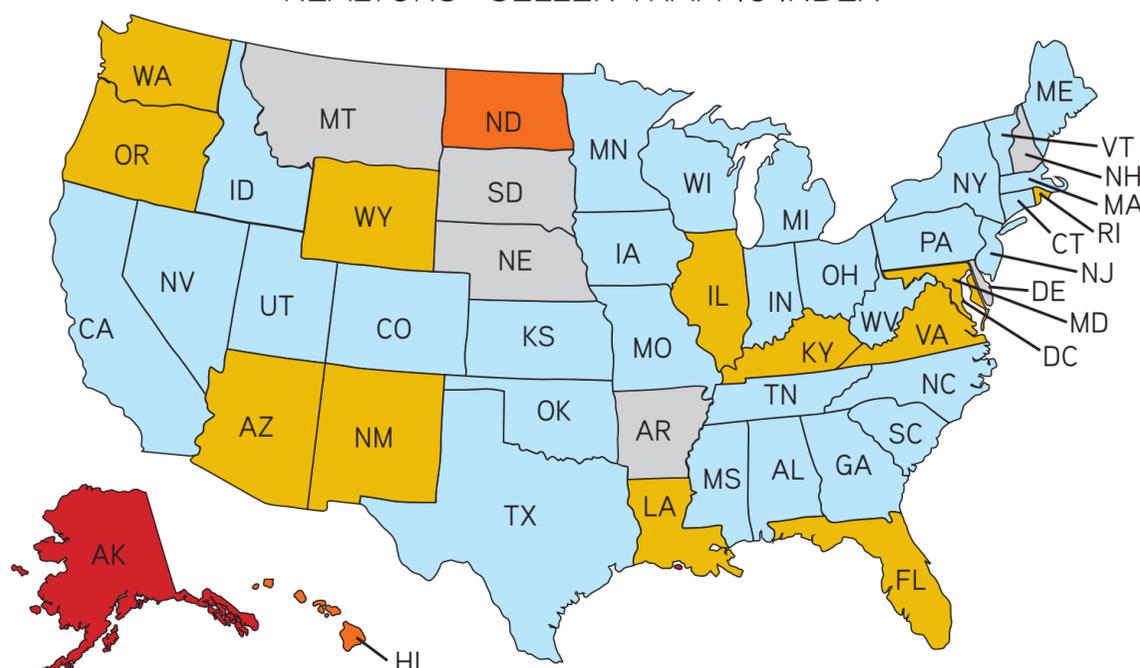
REALTORS® Confidence Score (on a scale of 0-100)

- Stable (45 to 55)
- Moderately strong (56 to 75)
- Very strong (75+)

31%

were first-time buyers

REALTORS® SELLER TRAFFIC INDEX



REALTORS® Confidence Score (on a scale of 0-100)

- Very weak (0 to 25)
- Weak (26 to 45)
- Stable (46 to 55)
- Moderately strong (56 to 75)
- Very strong (75+)

For more information, access the May 2021 REALTORS® Confidence Index Survey at [NAR.realtor](https://www.nar.realtor).